



TRUSS MACHINERY CONNECTIONS, INC

Experience, Integrity and the Power of Connections

Maximize your connections with a **Used Machinery Listing** at Truss Machinery Connections!

We appreciate your interest in listing machinery for sale with Truss Machinery Connections Inc., as your independent sales broker. **Your machinery listing gets maximum exposure** through the Worldwide Web, periodic mailings, subscriber postings, and of course direct sales contact with select industry prospects. We specialize in machinery sales in the US and Canada but have expanded our marketing efforts worldwide with satisfied customers in places like Australia, Cayman Islands, Haiti and Serbia. By taking advantage of our sales and marketing expertise your machinery listings will get the sales effort they deserve. It is our goal to reach as many potential buyers as possible.

Through our easy no-obligation brokerage system, you set your net price and together we establish the selling price. Our commission covers the cost of marketing and sales effort, arranging for freight, securing payment and all other details associated with the sale of your listing. You can list your selling price type as **OBO, Asking, or Firm**. All offers will be presented to you regardless of the listed price. You have full control to accept or decline any offer made.

Our goal is to make sure that you the sell and your buyer are 100% satisfied with your business transaction and that this transaction promotes a Win-Win scenario for all parties involved.

Getting Started

Enclosed in this the package you will find the following documents:

- **ReadMe_First_Seller_Listing_Instructions.pdf** (This document)
- **TMC_Listing_Details_Form.pdf** (Description details and condition disclosure information)
- **TMC_Sample_Seller_Agreement.pdf** (You will be asked to sign a final agreement when a Buyer's offer is accepted. This sample is included for your reference.)

Other items needed – Please send 1 to 5 digital photos of each machine you would like to list. We prefer digital photos but we can scan any standard photos that you might send to us. Please provide photos from several angles. Close-ups of important features and ID tags are also helpful. For your convenience we provide a free upload service to make sending large files very easy. You can upload your pictures at <http://www.trussmachineryconnections.com/tmc-upload.htm>



TRUSS MACHINERY CONNECTIONS, INC

Experience, Integrity and the Power of Connections

How are prospective buyers handled?

Our experience in the truss machinery market ensures that you the seller and the buyer get a square deal. Leave the negotiating to us and we will sort out all interests to bring you qualified prospects. Although we encourage prospects to talk to or visit the seller to review specific conditions and operation of your machinery, we find that high rates of closing a sale can be achieved by leaving the sales process to us, including all offers.

How is a sale concluded?

When a Buyer is found with terms that meet your approval, you'll be asked to sign a Purchase Order Acknowledgement form. It is your responsibility to make sure that all of your listing information including statements, descriptions, disclosures, photographs, etc., are truthful and completely accurate.

The data you submit will give your buyers the pre-screening tools they need to make an informed buying decision.

You must list the condition of your machinery as **Fair, Good, Very Good or Excellent**. In addition to categorizing the condition you must also declare a rating of the condition. Ratings are on a scale from 1 to 10 with the range being in line with the condition (**Examples: Fair = 1 or 2, Good = 3 to 5, Very Good = 6 to 8, Excellent = 9 or 10**).

Disclosure should include obvious items that need or soon will need repair or service in order to operate the machine normally. Last service date is also helpful.

Once we have successfully negotiated a sale for you, we arrange for freight and schedule a time for loading. ***We also collect full payment*** due to you, the seller, ***before the equipment leaves your location***. Unless specified otherwise you are responsible for disassemble all necessary components and for loading the equipment for shipping. We notify Buyers that equipment is sold ***"as is, where is", with no warranty expressed or implied*** (subject of course to any warranties or representations made by you as the Seller).

Selling your used Machinery through the sales and marketing professionals at Truss Machinery Connections, Inc. is an easy and secure process that achieves maximum results!